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## Associated Schools of Construction 27th Annual Student Competition

I was appreciative of the offer by our member company PCL to host me at the recent **Associated Schools of Construction 27th annual student competition** held in Reno, NV earlier this month. This event annually brings together dozens of student teams from California to Virginia and parts in between for a competition designed to show how they would propose to tackle a major project and present their efforts before teams of judges from individual contractor organizations. This provides both great experience for the kids and recruiting opportunities for the attending contractors, so real value all around.

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## Making a Business case for the Growth of Lean

This week's ENR/Contractor Business Quarterly is full of relevant material on Lean Construction, headlined by the article "**Making a Business case for the Growth of Lean.**" This expands on the results of a McGraw Hill/Dassault survey that many of you participated in at our request in 2013. The findings compared the input of LCI members with a control group representing a cross-section of the construction industry. Lean is characterized as very much an untapped opportunity across the industry, with too few

### Upcoming Events

**Feb 27** - [A Lean Owner Tells All! What they wish you knew to get them the right building](#) (DFW CoP)

**Mar 05** - [LCI Los Angeles CoP >> Lionakis](#) (Los Angeles CoP)

**Mar 12** - ["UHS Case Study of Sandy Pines Hospital - A](#)

contractors--and especially trades organizations--unfamiliar with the tools, techniques and benefits. Of the non-LCI member respondents, 37% were unfamiliar with Lean, and only 28% reported using any of the Lean practices cited in the survey. By contrast, all of our responding members consider themselves at least familiar with Lean; 82% have implemented at least one practice. Of the full set of respondents, 38% of general contractors and 55% of trades contractors report complete unfamiliarity with Lean.

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## Educating and Involving the Trades

The report finds that **educating and involving the trades** in Lean could be hugely influential in its adoption across the industry. Helping them see the benefits that others are experiencing is key, including greater customer satisfaction, shorter project schedules, more reliable outcomes, enhanced profitability, and reduced cost. The study foresees that with better outreach and education, the trades could move from a position of being laggards to leaders in promoting the broader use of Lean. This highlights the continuing challenge and opportunity LCI is attempting to address every day in our education and networking programs across the country. We clearly have a long way to go to achieve the transformational “tipping point” we are seeking in our industry, but it is **great to see ENR helping raise awareness** about the benefits of Lean Design and Construction.

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## Number of Our Member Firms Cited as Participants on Nine of the 19 “Best of the Best” Projects

[Lean Journey](#)" (Central Florida CoP)

**Mar 12** - [LCI Community of Practice Strategy and Planning Meeting](#) (New England CoP)

**Mar 19** - [Networking and Learning with ‘Lean Coffee’](#) (Cascadia-Portland CoP)

**Mar 20** - [How High Performance Teams Create Lean Construction Results: an Architect’s Perspective](#) (San Diego CoP)

**Mar 24** - [Lean Construction Institute - Lean Design & Construction: Process Mapping in the Construction Industry](#) (Ohio Valley CoP)

**Mar 26** - [Introduction to Lean Design & Construction](#) (Alabama CoP)

[View all events](#)

Also in the latest ENR are references to **a number of our member firms cited as participants on nine of the 19 “Best of the Best” projects** of 2013, as chosen by ENR, including:

Bernards – 8500 Burton Way apartment complex (CA)  
Clark Construction – Arent Fox Tenant Fit-Out (DC)  
Gilbane – UVA Medical Center Patient Tower (VA)  
Mortenson Construction – Ralph Carr Judicial Center (CO)  
Perkins and Will Architects – Commonwealth Ctr for Advanced Manufacturing (VA)  
Sellen Construction – King Street renovation (WA)  
Skanska – Catskill-Delaware UV Light Disinfection Facility (NY)  
Turner Construction – Bing Concert Hall (CA)  
Whiting-Turner – John and Frances Angelos Law Center (MD)

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## **CEO and Chairman of Balfour Beatty US**

The new **CEO and chairman of Balfour Beatty US** is featured in the ENR/CBQ as well. Mark Layman doesn't use the “L-word” in the interview, but Balfour's commitment to Lean is very apparent in the dialogue. He is foursquare behind an approach they call the “BB Way”: a system for capturing innovation and systematically eliminating waste. “Our most sophisticated clients are looking for [teams] who already have a strategy and are moving toward it. We've invested heavy resources and money against becoming the leader in this area...”

[Read More](#)

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## Congress Abstracts Now Being Solicited

**Congress abstracts now being solicited:** We have just opened our abstracts submission opportunity for those who wish to submit a request to brief at the Congress this October in San Francisco. Please [click this link](#) to access the 2014 abstract submission form.

Sincerely,



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## LCI Welcomes Our New Members!

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